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MeetingBoard ALL-IN-ONE MTR DEVICE

www.yealink.com

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Product Introduction

All-In-One design

In today's hybrid workplace, customizable workspaces are essential. The Yealink MeetingBoard, an all-in-one video conferencing device with touch display, transcends the boundaries of the traditional workplace and revolutionizes the way companies communicate and work.



6x/12x PTZ (optional)
16 microphone -----

Integrated 4K camera, ---

arrays with LED display

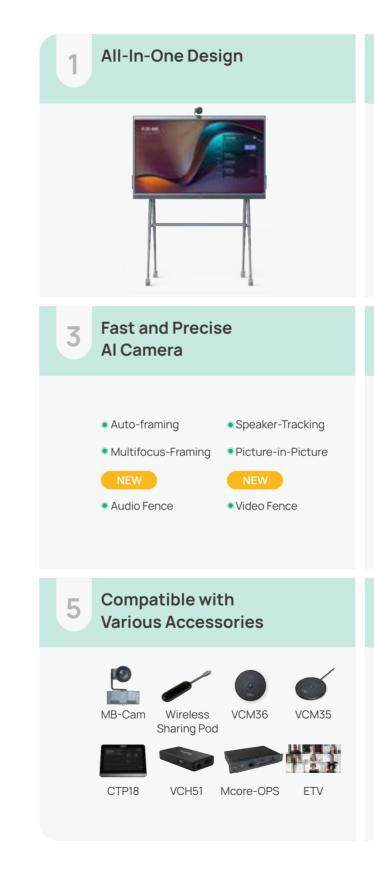
Interactive -----65/86-inch display

Computing unit ------& Android 13 OS

6 array speakers -----

Color option ------Space gray / White

Highlighted functions





Top-class onferencing Audio Experience

- Beamforming array with 16 microphones
- 12 meter voice pick-up range
- Al-supported noise suppression
- Reverberation suppression





Pen tip - Writing

Palm detection - rejecting with the palm of the hand



Finger - Navigate



6

Pen tail - Erasing

Windows OPS Module

- Upgradeable Android OPS Module
- Windows OPS Module

New Al functions on the MeetingBoard

Bring Intelligence to Every Meeting

Video Fence

What is that?

With the video area function, you can set up a virtual boundary to enclose people in a specific area.

Why did we develop this function?

For example, if a meeting takes place in a meeting room with glass wall surrounded, people outside the meeting room may also be framed in as well. This function is intended to prevent such a situation.



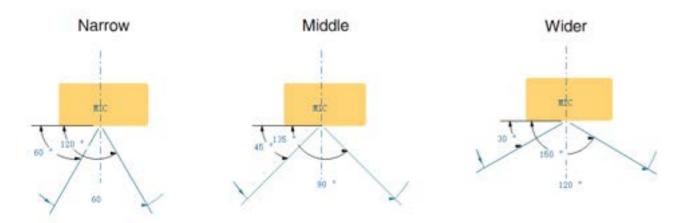
How do you set up?

Device Settings > Camera > Advanced > Video Fence

Note: 1) While you set the video fence, auto-framing and speaker tracking will conduct people tracking based on the fence range you set; 2) The green box means that the person is in the detection area. And the red box means that they are outside the detection area.

Audio Fence

- What is this? You can use the audio fence function to change the range of the voice recording.
- Why have we developed this function? In an open meeting, the sound recorder may pick up voices from another direction that do not belong to it. The audio area function creates a virtual audio wall to limit the voice recording area.
- How do you set it up? The configuration is carried out via the web user interface.



Device mode and content sharing

Bring your own meeting into the conference room with your laptop and enjoy the outstanding audio and video functions of the MeetingBoard:

- Audio: 12 meter voice pick-up range, noise suppression, reverberation suppression
- Camera: 4K, Al functions
- (auto-framing, speaker tracking, multi-focus framing, picture-in-picture, audio range, video range)
- Content release: Wireless Sharing Pod & VCH51

Device mode



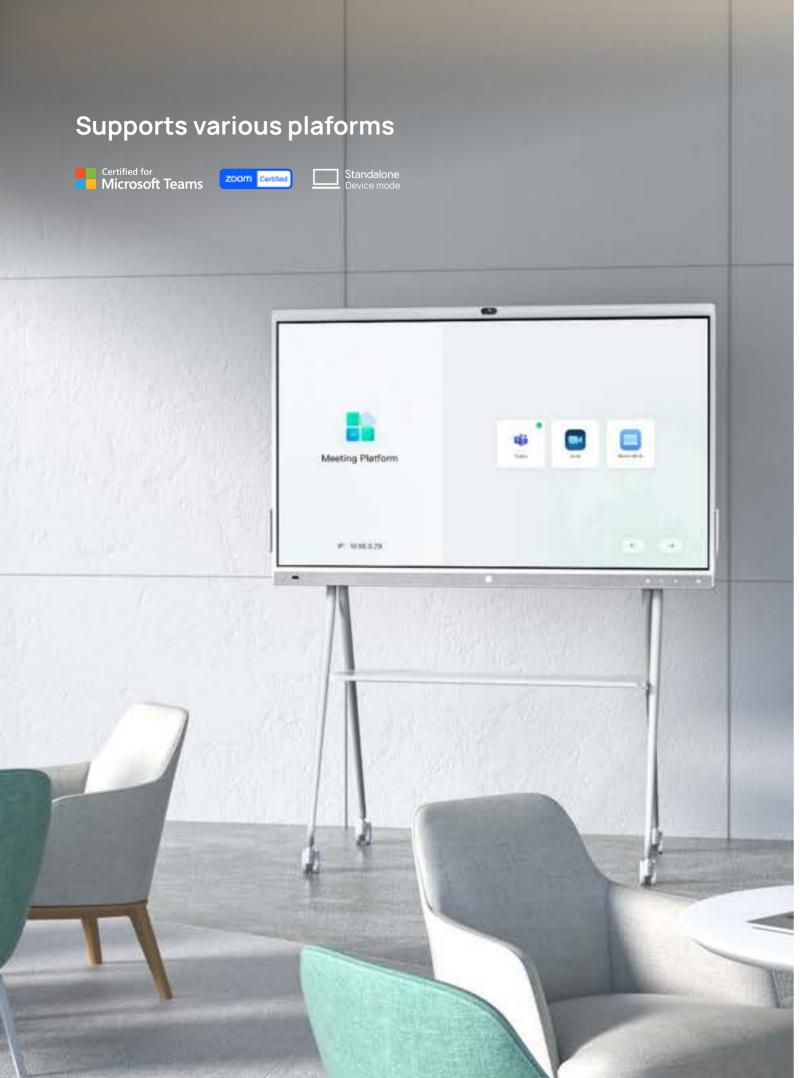
Content release



Wireless content release Wireless Sharing Pod

Wired solution VCH51

Wired content release VCH51



Demo 1 Dual camera system

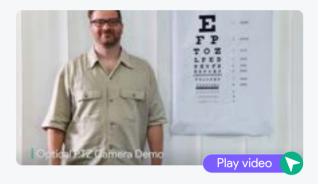


Demo 2 Al-enhanced noise cancellation

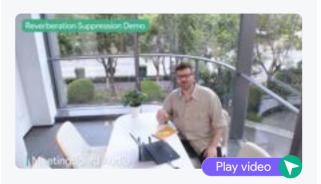


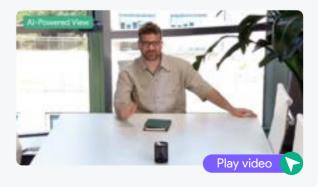
Demo 4 Al-powered view

- Auto-framing
- Speaker tracking
- Picture-in-picture
- Multi-focus framing
- Smart Gallery (only for Zoom)



Demo 3 Reverberation suppression





STANDARD SOLUTION

Yealink

Why MeetingBoard? All-in-one MTR device with display and collaboration function

Genuine all-in-one MTR product.

Clear, simple and professional MTR solution for every workplace.

Powerful video and audio features.

New Al video function and powerful audio components provide a better meeting experience than any other meeting bar.

Absolutely mobile.

Thanks to the floorstand, the MeetingBoard can be easily moved from room to room.

Cooperation, efficiency, cost reduction

Promoting cooperation

- The Yealink MeetingBoard can be used for brainstorming, discussing and making decisions
- Supports whiteboard, notes, polls and more so team members can share ideas and opinions in real time with a perfect team video conferencing experience

Reduce costs

- Reduce paper consumption and cut meeting costs
- Travel costs can be reduced and team members can be more productive
- Longer service life and lower maintenance costs

For all systems.

Supports Windows and Android systems simultaneously, switching between systems is possible without any problems.

Simple installation.

Follow the video tutorial to install the Yealink MeetingBoard and complete the room setup within 15 minutes.

Increase efficiency

- Helps team members to focus on the main issues
- Use timers, agendas and more to organize your meetings
- Content can be exported and shared with the team

Proposed standard solution



Small room Brainstorming on a shared whiteboard. MeetingBoard65 | CTP18 | Wireless Sharing Pod



Medium sized room Fantastic meetings with excellent audio and video. MeetingBoard65 | 6-way PTZ camera | CTP18 | Wireless Sharing Pod



Large room Professional meetings, plug-and-play. MeetingBoard86 | 12x PTZ camera | VCM35x2 /CM20x2 | CTP18 | Wireless Sharing Pod x2



Training room Share content, acquire knowledge. MeetingBoard86 | 12x PTZ camera | Wireless Sharing Pod I VCM38



Creative room Keep the creativity flowing with the MeetingBoard. MeetingBoard65 | Stand | Wireless Sharing Pod



Manager's office Share your great ideas. MeetingBoard65 | Stand | Wireless Sharing Pod

Small room MeetingBoard65



Medium-sized room MeetingBoard65



Large room MeetingBoard86



Extra large room MeetingBoard86





Standard Solution 05

Small & medium-sized room

"Three in one": perfectly meets the requirements for small and medium-sized rooms

Small room

Brainstorming on a shared whiteboard. MeetingBoard65 | CTP18 | Wireless Sharing Pod



Medium Sized Room

Outstanding meetings with excellent audio and video. MeetingBoard65 | 6-way PTZ camera | CTP18 | Wireless Sharing Pod



You buy one device and get three functions: MTR meeting device + display + whiteboard cheaper than touch display and meeting bar

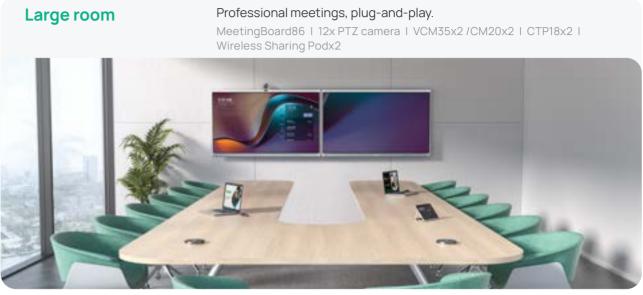
Compatible with numerous accessories, to meet your personal requirements

Top-class audio and video experience 16 microphones, 12 meter voice recording range Supports auto-framing, speaker tracking, picture-in-picture, multi-focus

Easy to use, easy to move

Large & extra large room

Integrated dual screen: uniform display effects



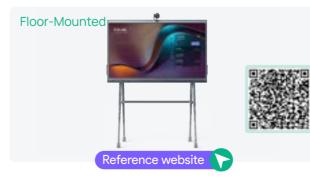
In the classroom scenario: easier sharing and collaboration

Extra Large Room

Professional meetings, plug-and-play.



Installation Methods



MeetingBoard86 | MVC S90 | CM20x2 | Wireless Sharing Pod

Wall-Mounted



How to use this playbook in the project

Try & Buy Program Available With Up to **70% Off List Price!**

Step 1	Set the room size for the customer. Regist Yealink ORS portal (ors.yealink.com).
Step 2	Use the standard solution proposed and o Yealink Support POC. Request a special offer from the Yealink te Help the end customer book a demo and a Program to receive up to 70% O ff List Price
Step 3	Watch the installation video tutorial on-sit Can't carry out the installation yourself? T is aimed at resellers. Remote one on one session is also availa
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ster the deal on the

offer it to the end customer.

eam or your dealer. agree on joining Yealink Try & Buy

rice!

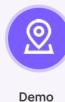
site at the customer's premises The Yealink OEM installation service

lable in the Try & Buy Program!

Service updates for the Yealink MeetingBoard

The local Yealink team provides remote and on-site support throughout the sales and deployment process

Solution Consulting Service



Support



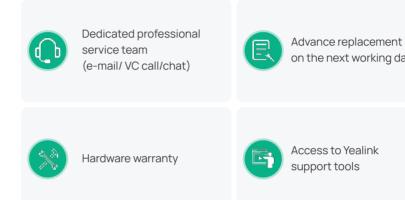
Project Incentive



OEM Installation Service

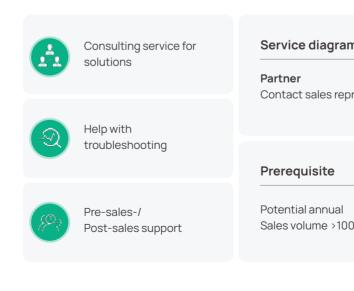
Yealink Partner PrimeCare Service

Yealink Partner PrimeCare Service offers premium supports for Yealink Certified Service Partners on Yealink Video Solution. This service includes priority ticket support, email, and VC calls for certified service partners with escalation, advance hardware replacement with next business day parts shipment, professional cloud management service, and access to Yealink Online Support Center for software updates, room design tools, and training programs.



Hotline support (Local 9x5)

Yealink's global team is available to assist you with a wide range of needs and help you move your business forward.



on the next working day



Professional YMCS service (Room Insight/Service Now Integration)

* All services are only provided via the Yealink PrimeCare portal.

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resentative	Sales Provision of a exclusive hotline
	Service-Level Agreements
D room systems	SLA emergency escalation < 2 hours

Yealink Support



Warehouse for demonstration devices in Europe

Yealink has invested in the local warehouse and distributor warehouse for demonstration devices...

- Free service for 50+ rooms
- 4-week trial period
- Fast delivery (< 5 working days)
- Additional service for VIP Pre-configured/pre-check
- Test and buy

Procedure for requesting a demonstration unit

1	
	Yealink & Customer
	Customer/partner signs
th	e contract, Yealink delivers
	demonstration devices

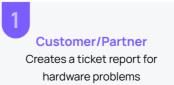
2 Customer/Partner Sends an e-mail Requests POC demonstration devices

RMA Center Europe

Yealink has invested in local merchandise authorization (RMA) centers to improve customer satisfaction by simplifying the warranty replacement and fasten the return process and reducing the turnaround time.

- 2 Years hardware warranty
- Faster response time (<1 working day)
- Fast delivery (< 5 working days)</p>
- Additional service for VIP Pre-configured/pre-check

RMA service procedure



Yealink Confirms hardware problem (< 2 working days)



Yealink

Confirms application and sends contract later (< 3 working days)



Yealink & Customer Yealink sends replacement part Customer sends defective part back to Yealink